



**BRINGING REAL  
VALUE BACK  
TO EMPLOYEE  
BENEFITS**



# WHAT VALUE DO WE OFFER?

## UNDERSTANDING YOUR CHALLENGE

Employee benefits don't always live up to their name. The advantages can be hidden, the products undersold, and the sign-up process long-winded and confusing. So it's understandable your staff might not feel they're getting any real value from them - and you're not getting the value you need from your schemes.

## BRINGING VALUE BACK

Salary Extras is designed to change all that. It's designed to bring real value back to your benefits, and put real value back at the heart of your employee engagement. By giving your staff benefits that matter to them, in an easy and understandable way, you'll keep them happy, and with you, for the long term.

## BIG BENEFITS, SMALL COST

A totally bespoke platform, it's built module by module and holds everything you need in one place, making it simple and cost effective to use. It can incorporate your existing benefits too - so you save valuable time and valuable budget.

# THE BENEFITS WE COVER

We offer a full range of voluntary benefits which your staff can choose to opt-in to and pay for personally, usually at a discount. For simplicity we break these into both tax-efficient salary sacrifice schemes (funds taken from gross pay) and voluntary schemes (funds taken from net pay), all designed to bring real value to you and your staff.

## SALARY SACRIFICE



BIKES



COMPUTERS



MOBILES



CHILDCARE



PAYROLL  
GIVING



CARS



HOLIDAY  
TRADING



PARKING

## VOLUNTARY



DISCOUNTS



TRAVEL  
LOANS



CAR SHARE



RENTAL  
LOANS



LEGAL

## HEALTH & WELLBEING



EMPLOYEE  
ASSISTANCE  
PROGRAMME  
(EAP)



HEALTH  
CASH PLAN



GYM



HEALTHY  
LIVING



# EMPLOYEE BENEFITS



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## VALUABLE TO YOU

- Saves you money - you'll make sizeable National Insurance savings with our salary sacrifice options
- Helps your staff feel valued - the right employee benefits are seen as a top up to their salary and can make a real difference to how they view you
- Helps you recruit the right people - our employee benefits mean you can offer a truly valuable package in an increasingly competitive market
- Helps you engage, and keep hold of, your best people - 36% of surveyed staff\* said it was their employee benefits that kept them in their role
- A happy, valued employee is more productive - which is reflected in your bottom line.

\* Source: Workplace Savings and Benefits, April 2012

## VALUABLE TO YOUR STAFF

- Benefits are picked to give them savings where they matter most
- Salary sacrifice options that cut the cost of the things they need
- Voluntary options for discounts on their most wanted products and services
- A mix of salary sacrifice and voluntary discounts
- Gives their total package more value



# SALARY EXTRAS PLATFORM

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Our market-leading platform makes things easy for you and your employees. From a fixed price, entry level package to a completely bespoke solution, we give you great value.

Our platform is flexible - you can choose the benefits which suit you and your employees best. The real-time Management Information (MI) system fully supports your payroll, and our communications tool will give your employees information and updates from one place.

## VALUABLE TO YOU

- Simple and intuitive - keeping admin time right down
- Shows all your benefits in one place (no sending you off to other sites)
- 100% built for you - completely flexible, made the way you want it
- Fully branded so it looks and feels like you
- Split into modules so you can mix and match your benefits
- Communications tool allows you to engage and educate in one
- Built-in reporting so you can measure results and keep tailoring what you offer
- Shows you applications as they happen, so you can approve them straight away
- Supported by our in-house team, to help you really make the most of it
- Can be accessed any time from any device
- More cost effective than other platforms like it

## VALUABLE TO YOUR STAFF

- Applying for and choosing their benefits is simple and easy
- Shows all their benefits in one place - even those from other companies
- Total Rewards Statements so they can see the full worth of their package
- 'At a glance' savings totals every time they log on
- Holds all the info on the schemes they've picked
- Lets them into their account from any device, at home or at work
- Supported by our in-house team, always ready to help







# VALUABLE ALL ROUND



## 100% TAILORED

You decide when schemes go live and how many enrolment windows you want



## SEPARATE MODULES

From a simple salary sacrifice scheme to a comprehensive package covering voluntary benefits and employee comms, you can add in modules to create what you need



## FLEXIBLE AND MEASURABLE

You can launch a full benefits package from the start, or build it as you go based on the results you're getting





### TIME-**SAVING**

Everything from enrolments to salary sacrifice info is in one place - making your admin and payroll faster and easier



### MARKET-**LEADING TECHNOLOGY**

Developed in-house, your platform's sophisticated and intuitive - and fully supported by our expert team



### CHOICE OF **BRANDING**

From a simple logo to the entire look and feel, you can make your platform as much of an extension of your brand as you want it to be



### COMMUNICATIONS **TOOL**

You can choose to run all your comms, from HR policies to holiday trading and Total Rewards Statements, straight from the platform



# COMMUNICATIONS TOOL

Our fully integrated communications tool is designed to help you engage with your employees and give them important information and updates:

- A calendar to show upcoming meetings/ windows and events
- Message centre for all employee communications
- Reward and recognition tool, so you can say 'thank you'
- The Document Centre for storing company information
- If you run Sharesave (SAYE) plans, you can show your company share price
- You can also link to your company social media pages

Want to talk about more than just employee benefits? You can have as much content as you need. To make it even easier to use, your employees can login from home or at work.

## VALUABLE TO YOU

- Designed by and tailored for you
- Holds as much content, in as many sections, as you want
- Sends a message to your staff when there's new content
- Lets you know what's been read and when
- Reminds you when it's time to change something

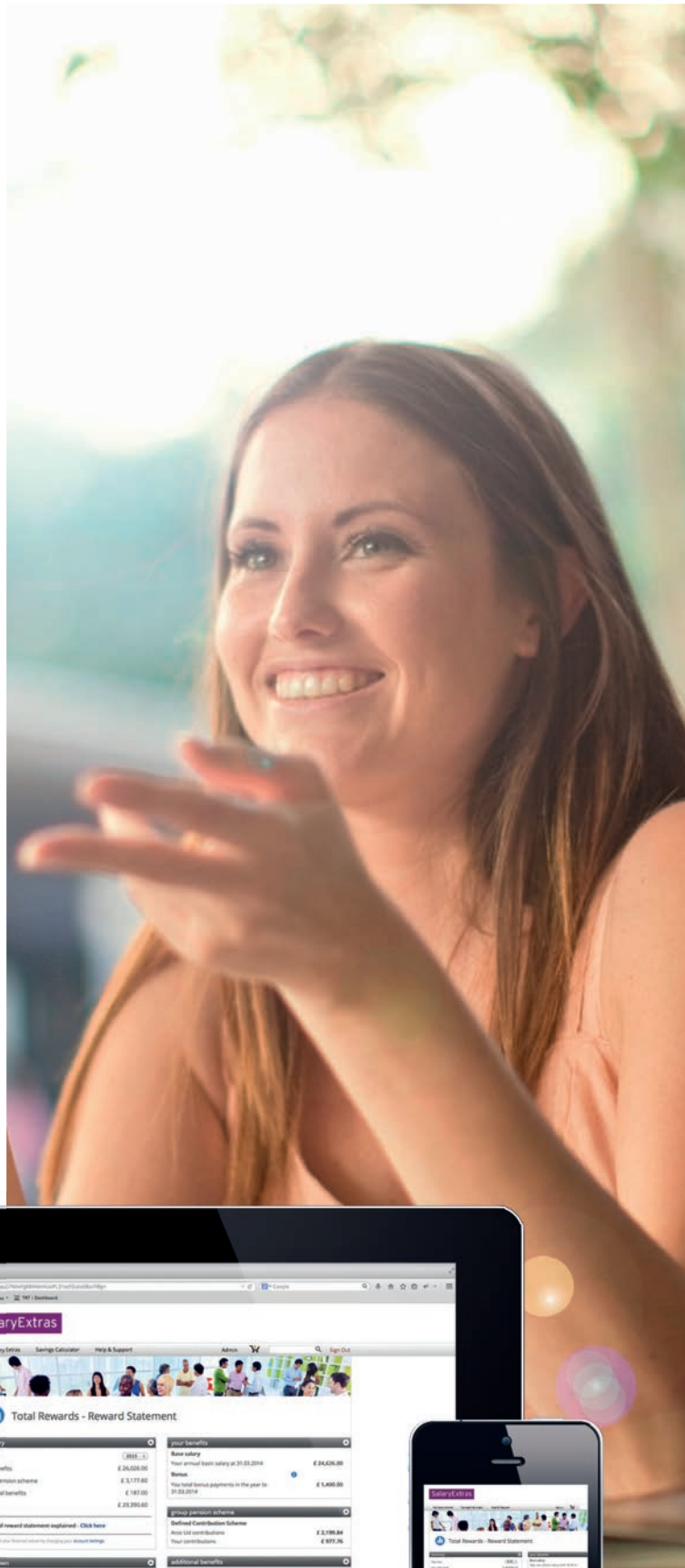
## VALUABLE TO YOUR STAFF

- Has everything they need in one place
- Lets them know when there's something to read
- Can be accessed from work or home



# TOTAL REWARDS STATEMENTS

Total Rewards Statements are one of the best, and easiest, ways to help your staff see the real value of their benefits package. In a simple, visual way, the statements break down each part of their package, from basic salary to things like employer pension contributions, company car or allowance, bonuses and insurance, to show them exactly what each one is worth to them. Normally produced annually, they're available to view online all year round, and can be easily updated as and when benefits change.



## VALUABLE TO YOU

- Simple way to increase engagement - your staff get a truer picture of their package, and so feel more valued
- Can be easily adapted to reflect new or changing benefits
- Can be timed to help you communicate and promote changes in employee packages

## VALUABLE TO YOUR STAFF

- An easy, understandable way to see the breakdown, and true value, of their package
- Can be viewed online any time, at work or from home





## TO FIND OUT MORE...

 [www.computershare-salaryextras.com](http://www.computershare-salaryextras.com)

 0345 002 1111

 [salary-extras@computershare.co.uk](mailto:salary-extras@computershare.co.uk)

### **SALARY SACRIFICE:**

- > Bikes
- > Cars
- > Childcare
- > Computers
- > Holiday Trading
- > Mobiles
- > Parking
- > Payroll Giving

### **VOLUNTARY:**

- > Car Share
- > Discounts & Rewards
- > Legal
- > Travel Loans
- > Rental Loans

### **HEALTH & WELLBEING:**

- > Employee Assistance Programme (EAP)
- > Health Cash Plan
- > Gym
- > Healthy Living

### **EMPLOYER TOOLS:**

- > Platform
- > Communications
- > Rewards
- > Total Reward Statements
- > Reporting

The Employer understands that it may be required to enter contractual arrangements with third parties in relation to salary sacrifice and/or employee benefit schemes facilitated by Computershare. The Employer acknowledges and agrees that it enters such arrangements at its own risk and Computershare shall not have any liability to the Employer in respect of such arrangements. The Computershare website at [www.computershare-salaryextras.com](http://www.computershare-salaryextras.com) may contain links to websites operated by third parties. Computershare does not have any influence or control over such third party websites and, unless otherwise stated, is not responsible for and does not endorse any third party websites or their availability, contents or any products offered or obtained through such third party website.

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